

**Maximizing real estate investment; that is what Goodwin's REITs clients have come to expect. From the dawn of the REIT industry, when our lawyers helped draft the Real Estate Investment Trust Act of 1960, through the firm's pioneering work on the creation of the first public UPREIT structure in 1992, Goodwin has been consistently recognized as one of the leading law firms serving public and private REITs. As REITs have matured into a mainstream investment and expanded their reach around the globe, our clients have continued to rely on us for our expertise.**

Today, we continue our leadership in the industry, representing both public and private REITs and real estate investment bankers in a variety of matters, including IPOs, equity and debt offerings, compliance, M+A transactions and joint venture investments. Our REIT practice draws on the skills of a broad set of attorneys in our Corporate, Securities, Tax, Real Estate and M+A practices.

Our firm-wide focus on the REIT industry sets us apart and allows us to work on a vast number of matters for public and private REITs and investment bankers that focus on the industry. We also cast a broad net across the real estate capital markets, representing private real estate fund sponsors, lenders and financial advisors that use the REIT vehicle as their primary means of raising capital and investing in the real estate asset class.

## REPRESENTATIVE CLIENTS

### CAPITAL MARKETS

AvalonBay Communities  
Boston Properties  
DCT Industrial Trust  
DiamondRock Hospitality Company  
Empire State Realty Trust  
Equity One  
Gaming & Leisure Properties  
The Macerich Company  
Paramount Group  
VEREIT

### MERGERS + ACQUISITIONS

American Tower Corporation  
Annaly Capital Management /Crexus Investment Corp.  
Archstone  
Brookfield Office Properties  
Equity One  
Essex Property Trust  
Lamar Advertising  
The Macerich Company  
Mid-America Apartment Communities ("MAA")  
The Scion Group

# STRENGTH IN NUMBERS

We have over 30 lawyers who work on matters for our REIT clients. Recently we have handled:

- M+A transactions totaling over \$142 billion
- Equity and debt offerings totaling over \$17.6 billion
- Largest ever REIT IPO totaling \$2.6 billion
- Five out of the six largest multifamily strategic public REIT M+A transactions in the U.S. to date

# INDUSTRY RECOGNITION

The REIT industry has recognized our partners with important leadership positions and awards, including:

- Industry Achievement Award from NAREIT for outstanding contributions to the REIT industry
- Team of the Year Award from *Legal 500* for Investment Funds
- Serving on the board of directors of New York University's Real Estate Institute's REIT Center
- Membership in the invitation-only Real Estate Roundtable
- Nationwide: *Chambers USA* recognition (Band 1 and Star Individual)

## CONTACT US

Gilbert G. Menna  
Co-Chair, REITs Practice  
+1 617 570 1433  
gmenna@goodwinlaw.com

Ettore A. Santucci  
Co-Chair, REITs Practice  
+1 617 570 1531  
esantucci@goodwinlaw.com



Boston | Frankfurt | Hong Kong  
London | Los Angeles | New York | Paris  
San Francisco | Silicon Valley | Washington DC

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