

REAL ESTATE INVESTMENT MANAGEMENT

Real estate investment managers, advisors and institutional investors face a raft of complex issues and market challenges as they invest in real estate across the United States and Europe. Our practice provides clients with a one-stop shop, integrating our fund formation, transactional, corporate, tax, bankruptcy and regulatory expertise, all specifically within the real estate sector, providing a single point of contact focused on the unique demands of managing the investment of capital in the world's private real estate markets.

Goodwin has long-standing relationships with key players in the real estate investment management industry, deep market knowledge and experience, which allows us to keep our clients abreast of the latest developments and provide them with a competitive edge and negotiating advantage.

The depth of our experience and unwavering commitment to the real estate industry sets us apart from other law firms. Our collaborative team is involved in many of the industry's most significant real estate transactions, and we focus on efficiently maximizing that experience to the benefit of all of our clients.

REPRESENTATIVE CLIENTS

AEW Capital Management

Alcion Real Estate Partners

Ares Management

Beacon Capital

Boston Properties

Brookfield Office Properties

CityView

Credit Suisse Asset Management

Five Mile Capital Partners

GreenOak Real Estate Advisors

HEI Hospitality

Kennedy-Wilson Holdings

LBA Realty

Meadow Partners

Normandy Real Estate Partners

The RREEF Funds

Raith Capital Group Partners

Rockwood Capital

Savanna Capital Partners

USAA Real Estate Company

RECOGNITION

- *Chambers USA* consistently ranks us Tier 1 in Real Estate and Capital Markets (REITS), and recognized 25 of our real estate partners for excellence in 2015.
- *Chambers UK* recognized four of our London partners in 2015 for excellence in: Investment Funds, Real Estate, Private Equity and Real Estate Finance.
- *Private Equity Real Estate* magazine named Goodwin “North American Law Firm of the Year for Fund Formation” in five out of the last eight years.

COMPREHENSIVE SERVICE

We provide a full range of services, including:

- Formation of funds investing in a wide range of real estate and real estate related assets, including equity, debt and other asset-backed securities, with strategies spanning the risk/return spectrum from core to opportunistic, and involving a broad range of asset classes.
- Structuring and closing real estate investments, such as property and portfolio acquisitions, equity joint ventures in partnership and limited liability company formation, and debt transactions, including participating, convertible and mezzanine loans for our fund sponsor and borrower clients.
- Negotiating and closing sophisticated financing transactions, including fund-level unsecured credit facilities, subscription secured credit facilities, mortgage financings, mezzanine financings, CMBS financings, and related workouts and restructurings.
- Structuring and closing public-to-private transactions and joint ventures with publicly traded REITs.
- Negotiating construction, development and related agreements for ground-up development deals and repositionings, including advice with respect to sustainability.
- Developing REOCs and VCOCs and advising clients in connection with investments subject to ERISA.



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